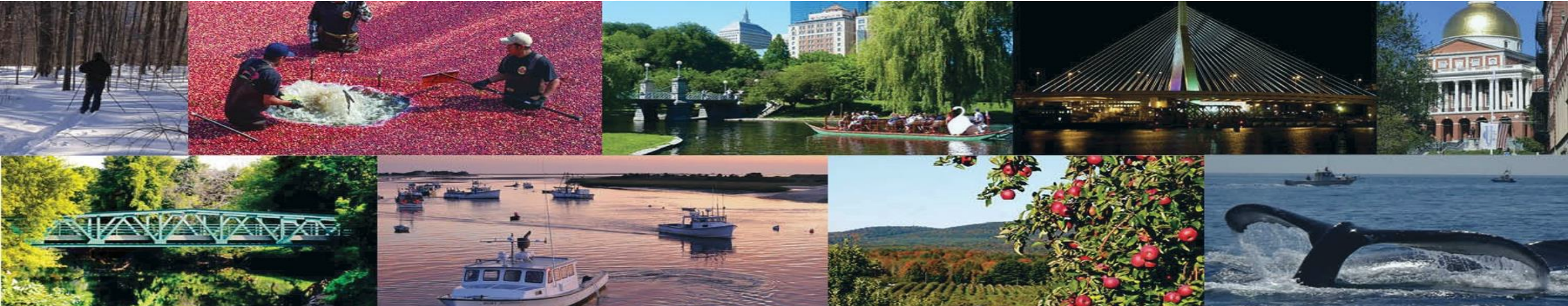




OPERATIONAL SERVICES DIVISION

Selecting Safer Cleaning Products and Navigating the Changing Regulatory Landscape in the Time of COVID

Julia Wolfe, Director of Environmental Purchasing
June 1, 2022



Agenda



OPERATIONAL SERVICES DIVISION

- **Julia Wolfe**, Environmentally Preferable Products Director at OSD
 - OSD EPP Program
 - Toxics Reduction Task Force
- **Brendan McCue**, Strategic Sourcing Manager at OSD
 - FAC118: Environmentally Preferable Cleaning Products, Programs, Equipment and Supplies
- **Lynn Rose**, EHS/P2 Consultant
 - Developing a green cleaning program
 - ✓ Working with buyers and vendors to make best use of FAC118 in selecting safer products
 - ✓ Transitioning back to pre-pandemic cleaning and disinfecting
 - ✓ Separating fact from fiction around use of products and equipment
 - ✓ Trending issues (PFAS) and hard-to-find substitutes
 - Regulatory and research updates
- **Q&A**

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128 Statewide Contracts
16 categories
>\$2 billion



Eligible Entities:

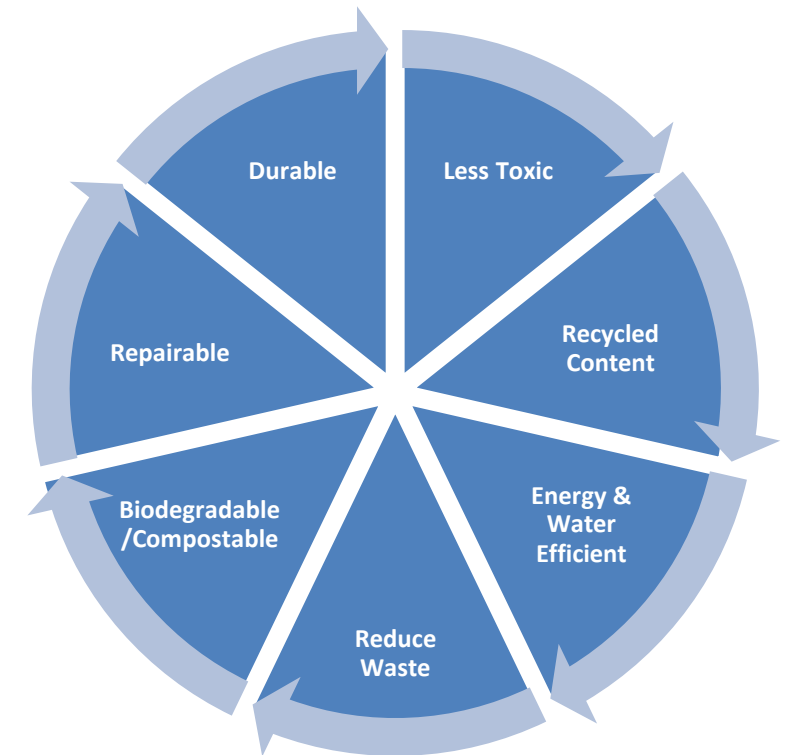
- Executive Agencies (required)
- Other State Agencies
- Municipalities and Schools
- Public Colleges & Universities
- Some Non-Profits



Robust EPP Program:

- Dedicated Director
- Executive Order 515
- Annual Reporting

EPPs: Products or services that have a lesser or reduced effect on human health and the environment when compared with competing products or services that serve the same purpose.



Executive Order 515 – Establishing an Environmental Purchasing Policy for the Commonwealth

“...help conserve natural resources, reduce waste, protect public health and the environment, and promote the use of clean technologies, recycled materials, and less toxic products.”

Directs Departments to procure EPPs “whenever such products and services are **readily available, perform to satisfactory standards, represent best value to the Commonwealth.**”



Focus on energy efficiency, toxics reduction, recycled content, waste minimization, sustainable materials

Co-chair the Toxics Reduction Task Force

- Focus has been environmentally preferable cleaners and safer sanitizers & disinfectants
- PFAS, Methylene Chloride, Flame Retardants

Set minimum environmental standards for products and services

- e.g., environmentally preferable cleaning, sanitizing and disinfecting specifications

Submit an annual progress report

Using Statewide Contracts



OPERATIONAL SERVICES DIVISION



How Do Buyers Benefit?

Get Best Value

Reduce Administrative Work

Robust EPP Portfolio

Experience Excellent Customer Service

Contact			
Julia Wolfe	Director, Environmental Purchasing	Julia.wolfe@mass.gov	www.mass.gov/epp



Resources:			
Sign up to receive OSD communications.	Buy The Way (OSD Magazine)	OSD EPP Green Cleaning Webpage	Toxics Use Reduction Institute Green Cleaning Resources



Related OSD Contracts:	
FAC114: Janitorial Services, Environmentally Preferable	OFF47: Office Supplies, Recycled Paper and Envelopes



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FAC118: Environmentally Preferable Cleaning Products, Programs, Equipment and Supplies

Brendan McCue, Strategic Sourcing Manager
June 1, 2022



Statewide Contract FAC118

- **Robust Sourcing Team**
- **Multi-state contract:** CT, MA, MD, NH, NY, RI, VT
- **17 Vendors**
- **More than 23,000** environmentally preferable products available
- Attachment A – Mandatory Specifications and Desirable Criteria outlines full specs and allowable and prohibited ingredients

One-stop shopping for EPP cleaning products, equipment and supplies



[Attachment A – Mandatory Specifications and Desirable Criteria](#)

Four categories of products:

- 1. Cleaning, Facility Maintenance Chemicals, Disinfectants and Sanitizers**
 - General Purpose, Bathroom, Carpet/Rug, Floor Chemicals, Glass Cleaners, Laundry & Dishwashing, Disinfectants, Sanitizers, & Food Contact Surface Sanitizers
- 2. Janitorial Supplies, Equipment and Services**
 - Brooms, Mops, Sponges, Cloth & Microfiber Rags, PPE, Hand Soaps, Antimicrobial Hand Sanitizers, Waste/Recycling Liners, Entryway & Matting Systems
- 3. Disposable Janitorial Paper Products**
 - Toilet Paper, Paper Towels, Facial Tissue & Napkins
- 4. Powered Janitorial Equipment, Supplies and Services**
 - Vacuum Cleaners, Carpet Extraction & Floor Scrubbing Equipment, Hand Dryers, Disinfectant Delivery Devices, On-site Cleaning Chemical Generation Units, On-site Generation Units of Disinfectants and Sanitizers

Statewide Contract FAC118

- **EPP Specifications:**

- ✓ All products meet 3d party environmental certifications, recycled content requirements, or other EPP requirements
- ✓ Green Seal, UL ECOLOGO, EPA Safer Choice
- ✓ Requirements for Closed Distribution systems
- ✓ Requirements for minimum Post Consumer Recycled Content
- ✓ Includes specifications for safer sanitizers and disinfectants (Allowable and prohibited active ingredients)

Vendors offer all product categories and technical assistance



- **Technical Assistance/Ancillary Services:**

- ✓ Vendors provide certain level of TA, and have options to provide additional TA/Training
- ✓ Part of the bid evaluation process
- **Alternative Approval Process**
 - ✓ [Toxics Reduction Task Force Alternative Approval Form](#)

[Additional information on EPP Cleaning Products](#)

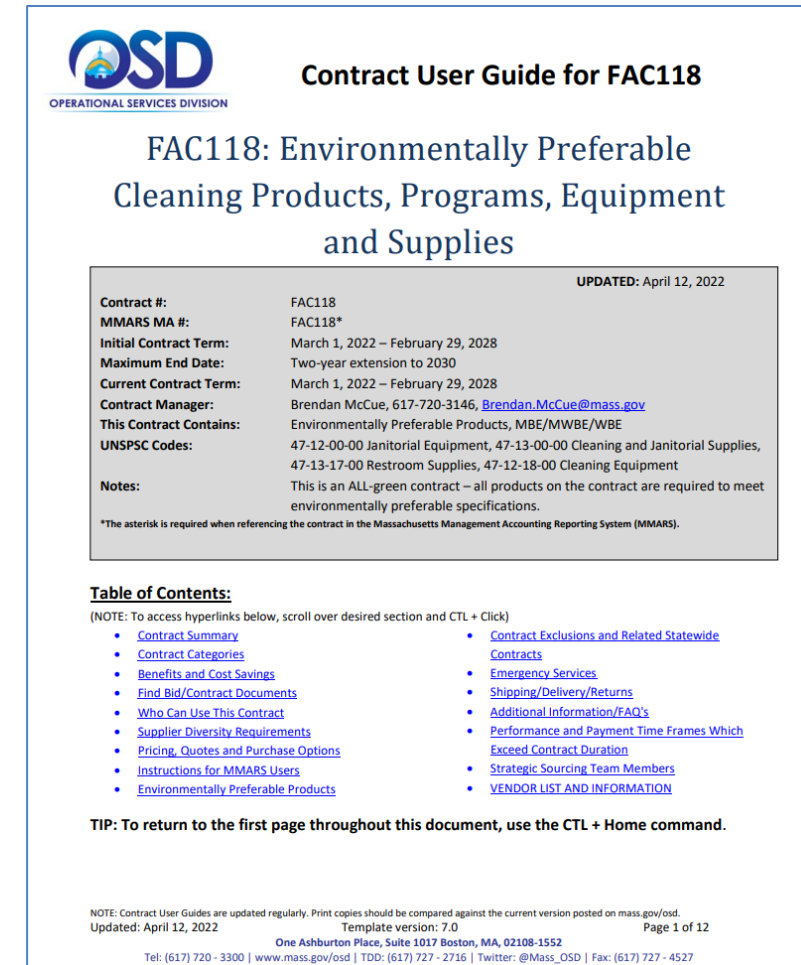
Changes from FAC85 to FAC118

- Reduced the number of categories from 12 to 4
- Added US EPA Safer Choice products to all applicable categories
- Added allowable active ingredients for sanitizers and disinfectants: Ethanol, Glycolic Acid, Hypochlorous Acid (in ready-to-use formulations only), Isopropanol, Sodium Chloride, Thyme oil (Thymol)
- Added specifications for PPE, disinfectant delivery devices, on-site cleaning chemical generation units, on-site generation units of disinfectants and sanitizers, microfiber washing equipment.



How to purchase from FAC118?

- [FAC118 Contract User Guide](#)
- www.COMMBUYS.com
- [FAC118 Master Contract Record](#) in COMMBUYS under “Agency Attachments”
 - FAC118 Attachment A: Mandatory Specifications and Desirable Criteria
 - FAC118 Approved Products List



OSD
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Contract User Guide for FAC118

FAC118: Environmentally Preferable Cleaning Products, Programs, Equipment and Supplies

UPDATED: April 12, 2022

Contract #:	FAC118
MMARS MA #:	FAC118*
Initial Contract Term:	March 1, 2022 – February 29, 2028
Maximum End Date:	Two-year extension to 2030
Current Contract Term:	March 1, 2022 – February 29, 2028
Contract Manager:	Brendan McCue, 617-720-3146, Brendan.McCue@mass.gov
This Contract Contains:	Environmentally Preferable Products, MBE/MWBE/WBE
UNSPSC Codes:	47-12-00-00 Janitorial Equipment, 47-13-00-00 Cleaning and Janitorial Supplies, 47-13-17-00 Restroom Supplies, 47-12-18-00 Cleaning Equipment
Notes:	This is an ALL-green contract – all products on the contract are required to meet environmentally preferable specifications.

*The asterisk is required when referencing the contract in the Massachusetts Management Accounting Reporting System (MMARS).

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- [Who Can Use This Contract](#)
- [Supplier Diversity Requirements](#)
- [Pricing, Quotes and Purchase Options](#)
- [Instructions for MMARS Users](#)
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- [VENDOR LIST AND INFORMATION](#)

TIP: To return to the first page throughout this document, use the CTL + Home command.

NOTE: Contract User Guides are updated regularly. Print copies should be compared against the current version posted on mass.gov/osd.
Updated: April 12, 2022 Template version: 7.0 Page 1 of 12
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Contact			
Brendan McCue	Strategic Sourcing Manager	Brendan.McCue@mass.gov	www.mass.gov/OSD



Resources:		
Contract User Guides	Buy From a Statewide Contract	Sell to the State



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